

# HOW TO MAKE FAST CASH WITH YOUR CAR, VAN, OR PICKUP TRUCK

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# **HOW TO MAKE FAST CASH WITH YOUR CAR, VAN, OR PICKUP TRUCK**

## **YOU'VE ALREADY MADE THE INVESTMENT! NOW IT'S TIME TO MAKE SOME MONEY!**

In this report you will discover a wide variety of money-making options available to anyone who owns a car, van, or pickup truck, and is willing to turn it into oriented transportation.

If you are like most people, you have dreamed of owning your own business and being your own boss for years! The problem is that you just don't know how to get started, or what business to get into.

Have you also thought about where you would come up with the money to get started in a business? Of course you have! But the beauty of using your own vehicle to make money is that your business investment is already behind you!

Providing services is the fastest growing and highest paying business fields you can enter today. Using your own vehicle to make money is perhaps one of the most underrated opportunities to generate needed cash.

As the cost of living continues to soar, most people have found that their regular jobs just don't pay them enough. What they need is a career change or extra income. Starting your own part-time or full-time business can be the difference between making ends meet or ending up hopelessly in debt.

This report will allow you to explore money-making avenues you have perhaps never considered before. One opportunity presented in this report may lead to other ideas that are not. The process will help you decide what business you want to get into with your vehicle. Basically there are two--product and service. You can sell products or perform a needed service. Occasionally the two can be combined.

Once you are certain you really want to start your own business, remember that self-motivation is what causes people to follow through with action. What is your motivator? A new home? Getting away from a job you detest? Making enough money to provide your family with a better quality of life? Whatever your motivation, it will be the driving force that helps you succeed!

Try to choose the type of business you will feel the most comfortable in. It will be difficult to remain enthusiastic and confident if you aren't happy doing your work.. Seek encouragement from your family and friends. Prepare yourself mentally for success. Any- one can deal with being physically tired. But if you are doing something that creates emotional strain, that can be debilitating.

**TO BE SUCCESSFUL YOU MUST LEARN TO**

## **MARKET YOUR PRODUCT OR SERVICE**

To be successful, a business must learn marketing methods and techniques that attracts customers. Whether you are working part-time or full-time, selling a product or a service, working out of your home or office, you can't survive if money isn't changing hands.

In order for that exchange to take place, consumers must be aware that your product or service exists. They must also know that it fills a need, solves a problem, is fairly priced, has value, provides benefits, is attainable, and where they can go to obtain it.

There are many ways to market a product or service, including: Newspaper and magazine ads, direct mail, flyers, brochures, business cards, or television and radio. Whatever advertising medium is used, it will be up to you to:

- 1) Get prospect's ATTENTION;
- 2) Create a continuing INTEREST;
- 3) Arouse their DESIRE; and
- 4) Move them to ACT!

In effect, it is marketing skills that will make others want to purchase your offer.

There are basically two forms of advertising, classified and display. Classified ads appear in newspapers, magazines, and makes statements that prompt them to act. In many businesses, word-of-mouth and strategically placed hand-written ads located on bulletin boards are also effective.

According to professional advertising consultants, an ad should not tell too much or too little. The initial object is to whet the reader's appetite and make them desire to know more about your product or service. Experts say that the real trick to getting new customers, is to create a situation where they act on impulse.

Research has shown that most buyers, whether for products or services, act on impulse. Even items considered necessities are chosen and purchased on impulse. You must excite a prospect enough to act on impulse Now! If your ad doesn't tell enough (in whatever form your ad appears in), interest will not be aroused enough to cause decisive action. Ironically, if an ad tells too much, excitement and desire can disappear quickly.

Besides metro newspapers, most cities and towns have regional or local newspapers that are issued on a weekly or semi-weekly basis. These papers fill a need within the area they serve, and ads placed in these publications are usually highly successful.

However, the key to your success will ultimately be in selling yourself. Your best references will be satisfied customers who are willing to do repeat business with you. Through word-of-mouth, they will begin to tell their friends, relatives, and neighbors to do business with you also. As the cash begins to pour in with no end in sight, then you will understand the meaning of Success!

## **MONEY-MAKING OPPORTUNITIES FOR**

## **OWNERS OF CARS, VANS, & PICKUP TRUCKS**

### **CHRISTMAS WREATH SALES & DELIVERY**

By hiring local, church, and school groups you won't have to do any of the door to door selling yourself unless you want to. You can use your vehicle to sell your products just about anywhere you park, or make special deliveries for an extra charge. These are not your run-of-the-mill wreaths like those found in most retail outlets. Your Christmas Wreaths will provide a huge profit margin. If you want to get involved in a billion-dollar-a-year business, and make up to \$25,000 or more for 2-3 months of work, write to: AMERICAN WREATH RING COMPANY, 1114 Birch Street, Boontown, NJ 07005, and ask for details.

### **CARPET LAYING**

If you can read a tape measure and cut a straight line, you can become a highly-paid, independent carpet layer. It doesn't take a lot of expensive tools and supplies to get into the carpet laying business, but you will need a vehicle to transport carpet.

Carpet laying isn't a profession that requires a special education, but there are tricks of the trade that should be learned. You can do that by working for another carpet layer for awhile, or reading books on the subject. Experience is the best teacher, however, and after a few installations you will gain confidence.

As a carpet layer you can charge up to several dollars per square yard for installation. A higher rate can be charged for jobs that are more time consuming, such as linoleum or inlaid flooring jobs.

Once you have gained experience you should be able to easily lay 30 yards of carpeting per hour. That can amount to hundreds of dollars per day as you lay carpeting in houses, hospitals, apartment buildings, schools, churches, and any other place that requires your services. The potential to earn big money is enormous!

### **EASY-TO-SELL-NOVELTIES**

Load up your vehicle and make big money selling imported, easy-to-sell novelties including: water snakes, needle threaders, key rings, Chinese yo-yo's, electronic TV antennas, X-ray glasses, trick playing cards, personal alarms, miniature flashlights, and much more. For more information write to: LAKESIDE PRODUCTS CO., 6646 N. Western Ave., Chicago, IL 60645 .

### **WINDOW REPAIR BUSINESS**

You can fill a hole in the marketplace with a Novus Windshield Repair franchise. This company has a revolutionary way to repair stone-damaged and scratched windshields quickly and inexpensively. For more information write to: NOVUS WINDSHIELD REPAIR, 10425 Hampshire Ave. S., Minneapolis, MN 555438.

### **CARPET CLEANING SERVICE**

Carpet cleaning is a great business to be in, especially if you enjoy earning \$30 an hour! Von Schrader Associates who go into business for themselves clean carpets, upholstery and walls in homes, offices, restaurants and stores.

The Von Schrader Company will help you start your own profitable business with no ongoing leases, franchise fees, rentals, dues or royalties to pay. The money you make is all yours! For more information write to: The Von Schrader Company, 1600 Junction Ave., Racine, WI 53403.

### **CHIMNEY SWEEP**

Chimney sweeps easily earn \$20.00-\$30.00 per hour! Cleaning chemicals used are very inexpensive (only \$2-\$3 per cleaning) leaving a huge 97%-98% profit on every job. Just one job per evening could earn you up to \$2,500.00 per month working part-time. Every chimney is a potential job. For more information write to: BLACK MAGIC CHIMNEY SWEEPS, 3548 Mountian Road, Stowe, VT 05672.

### **VENDING MACHINE SALES**

There are millions of smokers who will buy Bic lighters when they are placed next to cigarette machines. There is an enormous profit potential. Learn how to operate your own vending route full-time or part-time. No experience necessary. Write To: VENDGOOD MANUFACTURING CORP., 5011 Argosy #5, Huntington Beach, CA 92649.

### **GROUNDSKEEPER SERVICE**

If you enjoy working outside, being your own boss, and setting your own hours, a groundskeeper service may be ideal for you.

Groundskeeping duties include mowing lawns, raking leaves, trimming and planting shrubs, bushes, hedges, flowers and trees. It also means trimming branches, weed control, applying fertilizer, and minor landscaping.

As a groundskeeper there are no limits to finding jobs. You can find yourself working the grounds of hospitals, hotels, golf-clubs, churches, parks, and even ceneteries. Whether public or private, if owners don't have time to do the yardwork, you can provide the service for them.

In your service business you will need a lawn mower, rake, hedge trimmer, spade, hoe, wheelbarrow, portable chemical spray tank, and miscellaneous tools that you probably already own.

To learn about groundskeeping duties you can check out books from your local library that deal with plants, lawns, trees, shrubs, fertilizing, as you require information on specific duties. You should be able to earn anywhere from \$10 to \$25 or more per hour.

### **SHOE SERVICE ON WHEELS**

Every person in America wears shoers. The Mason Shoe Company has been manufacturing top quality shoes for decades. If you want to work your own hours, earn good pay, and have satisfied customers call you when they order again, write, to: MASON SHOE COMPANY, 1251 1st

Ave., Chippewa Falls, WI 54729.

### **FURNITURE REFINISHING**

You can earn up to \$500.00 in a single day refinishing furniture. That's more than many people earn in a week, or even a month! If you enjoy working with your hands and getting paid top dollar for it, you can learn all the trade secrets by writing to the following address and asking for their free catalog. Write to: MINUTEMAN, INC., 115 N. Monroe, Waterloo, WI 53594.

### **CLEANING & POLISHING BUSINESS ON WHEELS**

If you want to become part of one of the hottest new concepts ever to hit the auto appearance industry, Polish Masters will show you the way! With their system you can earn up to \$400 per day cleaning and polishing autos, boats, all-terrain vehicles, motorcycles, RV's, and airplanes. There is no franchise fee and the market is huge. Ask for their free information package. Write To: Polish Masters, 364 Ramble Ridge Road, Thousand Oaks, CA 91360.

### **COUNTERTOP RESTORATION SERVICE**

Earn up to \$30,000 per year working two hours per day part-time. Amazing new process restores burned, cut, and damaged countertops without replacing whole sections. Millions of apartments, homes, offices, bars, motels, and restaurants need restoration services. Write to: RENEW, P.O. Box 9900, Vancouver, WA 98664.

### **SPECIAL ENTERTAINMENT BALLOONS**

Drive to just about any location and set up shop making and selling special entertainment balloons. This "all-cash" business that draws people like a magnet, can earn you up to \$500.00 per day. Everything you need to get started in this lucrative and highly profitable business is provided by this company. Write for free information to: AMERICAN SHOWCASE, Bridge Rd., Box 250, Alexandria Bay, NY 13607.

### **FREELANCE SALES**

This company is seeking freelance personnel to sell items such as pens, pencils, stationery, calendars, caps, etc. Write to: TOWER PRODUCTS, INC., P.O. Box 15184, Lenexa, KS 66215.

### **VITAMIN SALES & DELIVERY**

Now you can profit from the health craze sweeping across America. You can sell over 325 popular vitamin and food supplements and distribute their catalog in various ways. Write to: VITAMIN POWER, Box 3037, Freeport, NY 11520.

### **TRAVELING VINYL REPAIR BUSINESS**

It's easy to get started in the vinyl repair business. Jobs are everywhere...auto dealers, car shops, hospitals, factories, offices, hotels and clubs. A 30-minute job can net you \$15-\$30 dollars. For more information write to: VINYL INDUSTRIAL PRODUCTS, 2021 Montrose, Chicago, IL

60618.

### **REMOVAL TATTO SERVICE**

Now you can own your own removable tattoo business and make money just about anywhere you want to set up a sign or booth. As the crowds get in line you can apply quality tattoos in seconds. Over 200 designs to choose from. Make thousands weekly and travel anywhere you want to. For more information write to: DON LINGS REMOVABLE TATTOOS, P.O.. Box 309, Butterfield, MN 56120.

### **ROOF RENEWAL**

Pace Products, Inc. will show you how to make huge profits with your own roof renewal business. Seamless spray and Park-King black top sealers are highly regarded in the industry. Write to: PACE PRODUCTS, INC., P.O. Box 10925, Overland Park, KS 66210.

### **MOBILE PRESSURE WASHING**

The Wash On Wheels Company is a leader in mobile pressure washing, building restoration, and liquid sandblasting. This is a booming field used by professional people, new and used car dealers, taxi businesses, schools for busses, freight companies for their fleets of trucks, and many, many more. For free information you can call collect (717) 334-9161 or (305) 321-4010.

### **FIREWOOD SALES & DELIVERY**

To counter the growing cost of living, many people have turned to less expensive firewood to heat their homes. Every year more people are installing wood-burning furnaces in their homes and workshops. If you own some wooded land, or know where you can lease land, clear land, or buy cut logs at wholesale prices, you should be able to sell all the firewood you can get for up to \$100 or more per cord (8' long, by 4' wide, by 4' high).